SITESH SRIVASTAVA

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I seek trainer - coach opportunities in corporate houses, educational institutions, technical training agencies and public organizations. I specialize in project management, product management, program management, service delivery, sales, account relationship management, Japanese business landscape, South African business landscape, effective communications, and soft skills

- Expertise in educating team members in the utilization of new systems for improving business growth.
- Exceptional ability to collaborate with participants and teach new concepts in an effective manner.
- Developed training sessions, tools, guidelines, and programs for deliver to users and internal staff.
- Deliver training in classrooms setting and via the Internet using remote application tools.
- Schedule and conduct training for new hires during orientation process.
- Assess training needs and develop programs for new software applications.
- Evaluate training program, determine weaknesses, and redesign areas to improve
- Advisor: Kazue Solutions a boutique Japanese Language services company
- Authorized to work in India, South Africa
- Worked in Japan (5+ years)
- Worked in South Africa (6 years)
- Speaking engagements
- Panel Moderation
- Connecting Indian Diaspora across continents through production of various audio / video content

EXPERIENCE

DATES: 2020 - ONGOING

SPEAKING ENGAGEMENT – CONTEMPORARY SUBJECTS AKULMACH TECHNOLOGIES, EDIFY LEARNING, HYDERABAD

Fifty plus episodes available on YouTube, Linkedin, Facebook, Twitter & Instagram

DATES: 2013 - 2014,

TRAINER - PROJECT MANAGEMENT

Certified Project Management Professional (PMP®) by Project Management Institute, USA Conducted corporate training sessions in Bangalore, Mysore, and Johannesburg Coached around 200 PMP® certification aspirants Coached couple of startup teams on project management

TIMELINE: 2011, 2012, 2013, 2018

TRAINER – JAPANESE BUSINESS LANDSCAPE, CULTURE & LANGUAGE

Certified Japanese Language Proficiency Test (JLPT) N5 Conducted corporate training sessions in Persistent Systems Bangalore (2018) TIMELINE: 2015, 2016, 2017

TRAINER - SOUTH AFRICA BUSINESS LANDSCAPE

Coordinated talks with multitude of entrepreneurs, investors and salespeople on opportunities Conducted corporate training sessions in Bangalore, Durban

Participated in **Startup Grind – Google for Entrepreneurs** events in Durban, Johannesburg Participated in **TEDx Johannesburg** events

TIMELINE: 1997, 1998

TRAINER – IT TRAINING & SALES, NIIT

IT Training – different stream batches

Sales of training products to corporates, college students and individuals

TIMELINE: 2016, 2017, 2018, 2019

PROMOTER – SOUTH AFRICA – INDIA BUSINESS SOLUTIONS

Connect IT and Non-IT business solutions to South Africa marketplace requirements.

Help Startups and connect to the marketplace on both sides of the Indian Ocean

Participated in "Pravasi Bharatiya Divas - 2017"; the Indian government initiative to mark the contribution of the overseas Indian community to the development of India

TIMELINE: 2015, 2016, 2017, 2018, 2019, 2020

RADIO PRESENTER – ONLINE RADIO, RADIOPANIPOORI.COM, USA

Produce and Present show "Ruk Jana Nahi – Don't You Stop"
Show running in fourth year, three times per week

TIMELINE: 2013, 2014

RADIO PRESENTER – ONLINE RADIO, RADIO THARANGA, USA

Produced and Presented an online (Live) show "Kshodo Kal ki Baatein" / "Desh ki Duniya" Show ran for one year. Produced 72 hours of live programming on Internet streaming with audience joining live from various geographies simultaneously

TIMELINE: 1993, 1994, 1995, 1996, 1997

COMPUTER SCIENCE – TEACHER, TRAINER, UP, INDIA

- *Teacher, Trainer, Head of Academics St. Paul's School
- *Teacher, Trainer Springer School, Little Flower School
- *Sachdeva New PT College Trainer for competitive exams
- *UP Police Trainer for Police administration

TIMELINE: 1994, 1995, 1996, 1997

COMPUTER SCIENCE – COACH, TRAINER, UP, INDIA

- *Highly successful private Coach, Trainer *coached 1000+ students*
- *Examiner Board Exams
- *Author Solved-Unsolved question banks for secondary higher secondary board exams

EDUCATION

BACHELOR OF ARTS, OSMANIA UNIVERSITY

Public Administration, Political Science, Sociology

DIPLOMA IN MANAGEMENT, INDIRA GANDHI NATIONAL OPEN UNIVERSITY General Management

NQF LEVEL 7 – SAQA – SOUTH AFRICA QUALIFICATION AUTHORITY

South Africa equivalent education level

BACHELOR OF BUSINESS ADMINISTRATION WITH TECHNOLOGY MANAGEMENT

USA equivalent education degree

MILLER HEIMAN LARGE ACCOUNT MANAGEMENT & STRATEGIC SELLING PROG

Sought after sales and account management certification

CERTIFICATE IN PROJECT MANAGEMENT, PMI, USA

Sought after Project Management certification

CERTIFICATE IN ITIL, INFRASTRUCTURE MANAGEMENT, AXELOS, UK

Sought after Infrastructure Management certification

CERTIFICATE IN JAPANESE LANGUAGE, JAPAN FOUNDATION, JAPAN

Can speak basic Japanese. Worked with Japanese customers in and outside Japan extensively

CERTIFICATE IN THEATER AND FILM ACTING, YATRI GROUP, MUMBAI, IN

Consolidated experience in performing arts in personality development

CERTIFICATE IN THEATER AND FILM APPRECIATION, BOMBAY ADULT EDUCATION, MUMBAI, IN

Consolidated experience in performing arts in personality development

SKILLS

- Hindi read, write, speak (native)
- English read, write, speak (native)
- Trained for: Amazon Web Services, Design Thinking, Scaled Agile framework SAFe, Startup India Learning Program by Startup India, a GOI initiative
- Japanese read, write, speak (basic)
- Urdu understand, speak (moderate)
- Bengali understand, speak (intermediate)
- Emcee of corporate events, Connector

ACTIVITIES - HIGHLIGHTS

I read multitude of book from various genres e.g. technical, seminal, biography, management etc. I maximize social media outlets by writing travelogues, Japan diaries, South African experiences, and Start-up ecosystem experience sharing from Japan, South Africa, and India. Prestigious speaking engagement opportunity at **Tokyo University** on Social Entrepreneurship story from India 'Mumbai Dabbawalla' at a global event. Did **TV modeling** for a national advertisement contest and my advert on 'vehicle pollution' won 3rd prize nationally and was showcased on Indian television channels. Participated in other television programs and advertorials – India & Japan. Published articles in Indian papers and Japan magazines. Received **literary awards** in college and city for published articles. Invited to All India Radio (AIR) for radio shows. One of my radio-drama won a **contest in BBC**. Won many accolades for

Well connected with Indian diaspora in Japan and South Africa and participated in many Indian embassy – consulate events outside India. Special interest in **Indian migration movement** during British rule to various colonies – their altered lives, shared cultures, preserved traditions and changing aspirations. **Volunteer** with **NGO** Orphanage in India to teach and help in their IT implementations.